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## PROFESSIONAL PROFILE

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### CAREER SUMMARY & CURRENT RESPONSIBILITIES

David Branch has over thirty years of experience in the areas of site acquisition services, institutional land investment services, and corporate real estate advisory services.

David has negotiated a number of Atlanta's most significant land and investment properties transactions, including the ground lease for IBM's 50 story office tower in Midtown, the acquisition of Alltel's 68 acre regional headquarters complex in Alpharetta, the land assemblage of the 25 acre Securities Centre Office Park in Buckhead and the sale of the three city block Peachtree Portal Property in Downtown Atlanta, which was recognized as the *Atlanta Business Chronicle* 2003 LAND DEAL OF THE YEAR.

As a corporate real estate advisor, David has represented clients on numerous national and regional headquarters relocations and build-to-suit requirements throughout the United States, which collectively total well in excess of one million square feet of space.

A frequent speaker and seminar panelist on land marketing and land investment services, David has also represented numerous banking, office, hotel and retail users in site acquisition, disposition and land assemblage assignments.

### RELATED EXPERIENCE

GVA Advantis – 1999-2005

Senior Director: Land Investment Services Group

The Sharp Boylston Companies – 1987-1999

Chairman & CEO

(Sold Sharp Boylston's Brokerage Division to GVA Advantis in 1999).

CBRE – 1980-1987

Senior Sales Consultant

### EDUCATION

Davidson College, Davidson, North Carolina

Bachelor of Arts, English, 1970

### ORGANIZATIONS & AWARDS

Past President – Atlanta Commercial Board of Realtors

1991 Realtor of the Year – Atlanta Commercial Board of Realtors

Atlanta Chamber of Commerce Board of Advisors

Fulton County Development Advisory Committee

Who's Who in Commercial Real Estate in Atlanta

Urban Land Institute

Number One Producer: CBRE, Sharp Boylston and Site Services Group

Number Two Producer – GVA Advantis

Recipient – Atlanta Business Chronicle Land Deal of the Year/2003



**David Branch**  
Senior Partner &  
Managing Director  
Site Services Group, LLC



## **SITE SERVICES GROUP, LLC**

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